



# BILL YOUNG

*Inspiring you to raise more funds & achieve your vision!™*

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## CAREER HIGHLIGHTS

Bill Young, Speaker and Author

### **Business Owner and Entrepreneur** *Business leadership experience and highlights*

#### **Management Factor – Owner**

- Speaking and consulting: Inspiring entrepreneurs and not-for-profit leaders to create relationships, raise more funds, and achieve their vision
- Started in 2001
- www.BillYoungInspires.com, www.howgoodbecomegreat.com

#### **Talus International – CEO**

- Unitizing healthcare services, making them tradable via contract on an open market (like oil, wheat, or gas) to mitigate risks and control costs
- Started in 2006
- Currently raising \$5 million in funding
- www.TalusExchange.com

#### **XploreNet – Chairman of the Board**

- Website development and technology consulting firm
- Started in 1997. Sold ISP division to Forethought in 1999, and sold hosting and networking division to Internet Insights in 2000. Raised more than \$1,000,000 in Angel and Venture Capital.
- Recognized by the *Denver Business Journal* as the #6 Fastest Growing Privately Held Company in Colorado 1997-1999

#### **Dovetail Solutions – Initial Advisor**

- Full-scale marketing and communications company
- Started in 2006
- www.DovetailSolutions.com

#### **Security Threat Films – Investor and Partner**

- Executive Producer of first movie *Seclusion*, available at Netflix and Amazon.com
- www.SecurityThreatFilms.com

### **Community Leader**

*Civic leadership experience and highlights*

#### **Recent community involvement:**

- President (2006) and charity review chairman (2008-2010), Board Member (2004-2010): Denver Active 20-30 Children's Foundation
- Board member: Denver Kids, Inc.
- Board member: The Tennyson Center, Anchor Center for Blind Children, Four Mile Historic Park
- Chairman: Denver Polo Classic (2 years)
- Involved with: City Club of Denver, Brokers Benefiting Kids, and The Denver Rustlers Organization

#### **Networking and fundraising ability:**

- Examples: Networked with leaders throughout the community to help raise over \$5 million for Denver Active 20-30 Children's Foundation. Have helped raise more than \$10 million for Denver-area not-for-profit organizations.

#### **Outstanding leadership skills:**

- Examples: Providing leadership on several boards of directors and chaired a \$500,000 fundraising event for two years. Active on the Anchor Center board to open the new Anchor Center for Blind Children in Stapleton, a \$7 million dollar facility designed specifically to teach very young children with vision impairments.

#### **Author**

- *How Good Board Members Become Great Fundraisers, Overcoming the 7 Critical Challenges Volunteers face*
- *How Good Nonprofit Officers Become Great Fundraisers, Implementing the 7 Powerful Strategies to Igniting a Fundraising Fire*
- *How Good Entrepreneurs Become Great Visionaries, Understanding the 7 Key Lessons from Talus Tuesdays*
- *Webplicity 2.0: The Critical Guide to Successful Web Strategies*
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#### **Honors**

- Recipient of *Denver Business Journal's* Forty Under 40 award, 2000
- *Denver Business Journal* #6 "Fastest Growing Privately Held Company in Colorado" for XploreNet, Inc.
- *PC Magazine* winner for Innovative Technology
- Denver Active 20-30 Children's Foundation recognitions: Rookie of the Year, Member of the Year (2 years), Denver Polo Classic Chairman (2 years)