



BILL YOUNG

Inspiring you to raise more funds & achieve your vision!™

FUNDRAISING ACADEMY SERIES EVENT: Transforming your **BOARD** from

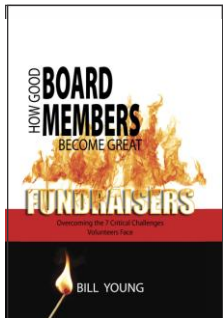
Good to Great at Fundraising



Presented by Bill Young, author and speaker

Board members, who successfully fundraise, have one thing in common: the ability to connect to a shared BIG vision and overcome the challenges that stop most volunteers. This requires helping them to think like entrepreneurs. Doing so enables your staff, volunteers, & Board of Directors to creatively solve problems, better serve clients and members, and foster the organization's growth.

In this workshop (the only one of its kind in Denver), Bill Young draws from his own experience as a volunteer board member. He provides a fun roller coaster ride of creative ideas, funny stories, and "ah ha" moments. He presents a proven system & tools for nonprofits to transform good Board members into great fundraisers. Volunteers must have simple tools that they can use to improve their day-to-day fundraising activities. Bill provides real tools and application not theories and overviews. Each participant learns how individual assessment tools, goal cards, and a great commercial create Improvement over Perfection®. You end up using *Attitude, Action, and Approach* to turn motivation into real results.



Attendees will:

- Avoid the 7 assumed challenges including the Nonprofit Organizational Time Trap
- Overcome the Borrower Phenomenon® & Break free from the Giving Trap®
- Commit to an Established Individual Goal & Implement the Board POWER System®
- Establish a Sizzling 59 second commercial
- Use the SuperStars® form to create great relationships and expand your center of influence
- Manage key tasks with the Fundraising Time Management System®
- Enjoy your commitment to an organization your passionate about (make the process fun not terrifying)

Who Should Attend?

Board Members, Board Chairs, Key Volunteers, New Development Officers and Executive Directors, Fundraising Staff, and Experienced Nonprofit Executives

Phone 720.221.9214 or bill@billyounginspires.com

WHEN

One 90 minute session

In person 4x each month

Webinar Format 2x each month

YOU RECEIVE

Hard Copy of the book

30 page Power Work Book

Free admission to Quarterly Webinars

E-mail & Phone Coaching from Bill

WHERE

Fundraising Academy at Sales Leadership

355 Union Blvd, Suite 300

Lakewood, CO 80228

[Click here for map & directions](#)

REGISTRATION

Register online at

billyounginspires.com

Inquiry about discounts for multiple attendees from your organization!

[Register](#)

ABOUT THE SPEAKER:

Bill has made his mark as an entrepreneur and civic leader, helping raise millions of dollars for companies and nonprofits in his capacity as board member, volunteer and business owner. He has helped raise significant funds for children's organizations throughout the Denver area through his relationship with the Denver Active 20-30 Children's Foundation, where he was twice named member of the year and served on the board for 8 years. He has authored four books and speaks to nonprofits and entrepreneurs throughout the country. Learn more about Bill at www.billyounginspires.com/